**The Vanuatu Business Resilience Committee (VBRC) and the NDA/NAB of the Vanuatu Ministry of Climate Change will host a three day event (4-5-6 April 2018) focused on the private sector which will include a 1-day Training on Business Resilience a 1-day Trade show on Climate Finance and a 1-day 1 day Private Sector Executive Committee meeting with Accredited Entities.**

**Background on Vanuatu Private Sector Climate Finance Engagement**

Vanuatu’s private sector has taken the lead in climate change programming through the establishment of the Vanuatu Business Resilience Committee (VBRC) under the auspices of the Vanuatu Chamber of Commerce & Industry. The VBRC is result of a cooperative initiative of Pacific Business Resilience Network of the Pacific Islands Private Sector Organisation (PIPSO), regional private sector entities, regional private sector representative organisations, Council of Regional Organisations of Pacific (CROP) agencies, Pacific Islands Governments, the United Nations (UN), Non-Government Organisations and regional civil society entities and representative organisations.

The VBRC, a standing committee of the Vanuatu Chamber of Commerce and Industry (VCCI) and works to support businesses to build their resilience to climate change and disasters, including their engagement in emergency preparedness, response and recovery efforts in parallel and collaboration with the government, non-government organisations and civil society. The VBRC organizes consultations with private sector, government and civil society stakeholders to identify priority areas in terms of resilience to climate change and disasters in Vanuatu’s context, and to build a strategic framework for preparedness, response and recovery in relation to the occurrence of natural disasters.

The mini TradeShow directly meets the objective of the Vanuatu Business Resilience Committee to:

* “Identify and initiate, on behalf of the Vanuatu private sector, adaptation programs implemented by local businesses;”
* “Act as a network that connects, strengthens and expands disaster preparedness, response, recovery and climate change activities”;
* “Assist businesses to seek and access Climate Change funding to build sustainable and resilient businesses”
* “Connect VBRC to government, international organisations, civil society organisations and other actors to identify and match needs”

The Pacific region’s first Private Sector Climate Finance Tradeshow will provide a platform for Vanuatu’s businesses to showcase, directly to climate donors and accredited entities, their potential contributions, services and products towards sustainable, effective and transformative climate change projects.

Vanuatu businesses are increasingly looking for avenues where they can contribute towards climate change action and to guarantee markets, to make positive impact on the economic and social life of local communities, while consolidating and expanding their business operations. More and more companies in Vanuatu are taking up the challenge of advancing environmental protection and displaying an ever stronger commitment to corporate sustainability in high climate risk areas. The investment community has enormous potential to drive inclusive growth and support the Pacific’s development goals.

The unique expertise of Vanuatu’s private sector, its capacity to innovate and produce new technologies for climate change adaptation and mitigation, and its financial leverage can form an important part of the multi-sectoral action that is required among governmental, private and non-governmental actors to address the global threat of climate change.

**Program for the 3 Day Event**

**Day 1: Private Sector Business Resilience Workshop  
Le Lagon Resort, Port Vila, VANUATU   
 Wednesday 4 April 2018**

**Purpose**: The workshop will provide SMEs with a comprehensive introduction to business resilience, including disaster risk assessment, and planning to prepare for, respond to, and recover from a disaster – business continuity planning. After the training, SMEs should be able to do a basic risk assessment and develop basic preparation, response and recovery plans.

**Provider**: The workshop will be facilitated by Breadfruit Consulting, Vanuatu, a business that has experience in helping SMEs in other Pacific countries to prepare for disasters. Inputs will also be provided by UNDP Pacific Risk Resilience Program and the Department of Energy.

**Duration**: 1 Day  
**Target Group**: SMEs in the agribusiness, tourism and construction sectors

**Proposed No of Participants**: 20 – 30, including 7-8 SMEs located on remote Vanuatu islands, selected by VCCI as representative, proactive and climate relevant.

**Relevance:** The workshop directly supports the implementation of the Vanuatu Business Resilience Committee Work Plan projected for March/April 2018 as outlined:

Objective 1, Output 6, Deliverable b - Provide training and workshops to members and non-members on business continuity planning, with a particular focus on SMEs.

Objective 2, Output 4, Deliverable a - Conduct one training session per quarter for members and non-members of business continuity planning, weather pattern assessment, hazard identification, etc. Target these training sessions within geographic regions, for particular hazards and / or for particular industries.

UNDP’s Pacific Risk Resilience Program PRRP will run a risk analysis session during the training and subsequently monitor and further support the businesses, throughout the year. An SME in different industries will be selected as models. This will be proof whether business risk analysis was useful and help achieve resilience or not.

**Agenda**

08.00 to 08.30                Registration

08.30 to 10.00                Workshop sessions 1 & 2

12.00 to 1.00                   Lunch

1.00 to 1.45                     PRRP Disaster Risk Analysis Toolkit

1.45 to 3.00                    Workshop session 3

3.00 to 3.15                     Afternoon tea

3.15 to 3.45                     Business Energy Initiatives – GGGI & Department of Energy

3.45 to 4.30                     Wrap up & Closing

**Day 2: Private Sector Climate Finance Tradeshow  
Le Lagon Resort, Port Vila, VANUATU   
 Thursday 5 April 2018**

Vanuatu’s Private Sector in cooperation with the Ministry of Climate Change (National Designated Authority to the Green Climate Fund) is hosting a one-day mini-trade-show on Climate Financing in Port Vila, on 5 April 2018

**Objectives**

• Highlight Vanuatu private sector’s climate adaptation and mitigation services, products & investment opportunities

• Enhance relationship between Vanuatu’s private sector and accredited entities to major climate funds

* Obtain widespread support for, and buy-in to, private sector’s aspirations to be fully involved in climate change program implementation
* Determine Vanuatu Private Sector’s key priorities to raise at the Melanesian Sub-regional Private Sector Workshop to Improve Access to Climate Finance and Promote Public-Private Partnerships to be held in Port Moresby from 9-10 April 2018
* Promote public-private partnerships

**Expected Outcomes**

* New climate change proposals/partnerships that explicitly include Vanuatu’s private sector actors as implementers, consultants and contractors
* Innovative ideas on how to better utilize the products and service of Vanuatu private sector to implement current (approved) climate change adaptation and mitigation projects
* Concept ideas for the Green Climate Fund Private Sector Facility
* Sharing and learning across Vanuatu’s private sector, government, NGOs and others about the capacities, skills and experience available within Vanuatu to implement climate change programs

**Participation:**

The Trade Show will showcase 20-30 exhibitors from micro, small, medium and large businesses from several locations in Vanuatu as well as presentations from over 10 Green Climate Fund Accredited entities and readiness delivery partners working in the Pacific. Other relevant climate change actors including Government, civil society, academia and development partners will also be invited. It is expected that up to 300-400 people will attend the one day trade show. The Vanuatu Chamber of Commerce’s Vanuatu Business Resilience Committee and the Ministry of Climate Change’s Secretariat to the National Advisory Board on Climate Change & Disaster Risk Reduction will convene and host the tradeshow. Other kay partners, including GIZ, GGGI, PIFS, UNDP and USAID will provide technical expertise and facilitation support.

**Overview**:   
The one-day trade-show is part of the Vanuatu Business Resilience Committee’s goal to allow micro, small and medium enterprises operating in Vanuatu to showcase their capacities and service directly to local, regional and international entities that are accredited to administer multi-million dollar climate finance projects across the Pacific region.

The trade-show will be to encourage [Accredited Entities](http://nab.vu/document/green-climate-fund-accredited-entities-vanuatu-and-pacific-region) & GCF Readiness Delivery Partners and project developers of the Green Climate Fund and other major sources of climate finance, to utilize wherever possible the services products and expertise of Vanuatu’s private sector stakeholders in order to maximize project outcomes and climate transformation. At present Vanuatu has a healthy [GCF project pipeline](http://nab.vu/climate-finance-pipeline) and it is essential that private sector actors are considered to effectively and sustainably implement these programs. The Trade-Show will bring these relevant actors together with the belief that no one sector in society can deliver the complexities of sustainable development and climate resilience alone.

It is expected that the following international accredited entities and readiness delivery partners (with Vanuatu climate finance engagement current or planned) will take part in the Port Vila Trade-Show to learn about the investment and cooperation opportunities with Vanuatu’s private sector:

* Food and Agriculture Organization of the United Nations (FAO)
* Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH
* Global Green Growth Institute (GGGI)
* International Union for Conservation of Nature (IUCN)
* Japan International Cooperation Agency (JICA)
* Save the Children (SCA)
* Secretariat of the Pacific Regional Environment Programme (SPREP)
* United Nations Development Programme (UNDP)
* United Nations Environment Programme (UNEP)
* World Meteorological Organization (WMO)
* World Bank
* ADB

The trade-show in Port Vila will serve as a prequel to the upcoming Melanesian Sub-regional Private Sector Workshop to Improve Access to Climate Finance and Promote Public-Private Partnerships to be held in Port Moresby on 9-10 April 2018. The sub-regional workshop in Port Moresby is jointly organised by PIFS and USAID Climate Ready, in collaboration with PNG’s Climate Change and Development Authority. Two private sector representatives will be funded to represent Vanuatu at the Port Moresby meeting and showcase the Vanuatu tradeshow outcomes and successes at a regional level.   
  
**Agenda**:

Segment 1: Climate Finance Access 8:30 -9:30,

Segment 1 of the Trade-Show will focus on the opportunities and requirements for private sector access to climate finance. Segment 1 will be in the form of a panel discussion, and could include:

GCF and private sector facility, role of NDA, AEs, Delivery Partners, national procedures for GCF project development, access requirements and templates by GCF (panelists could be GCF and NDA)

Vanuatu’s GCF Country Program (NDA)

National Green Energy Fund (NGEF)

Status of GCF readiness support – Readiness team

Lessons from private sector mapping – Chamber of Commerce

Segment 2: Vanuatu Private Sector Showcase 09:45-11:00

This segment will allow private sector stakeholders to demonstrate how businesses of all sizes and sectors in Vanuatu are contributing to climate change adaptation and mitigation as well as resilience and sustainable development. The segment seeks to showcasing how Vanuatu companies are already aligning core business strategies and practices with the NSDP, the National Climate Change & Disaster Risk Reduction Policy, and SDGs, creating value for shareholders and other stakeholders alike. Businesses, through a marketplace style forum, will share examples of concrete actions and partnerships they have already established that contribute to climate action. The session will also provide a platform for Vanuatu businesses to announce ambitious goals and targets for their respective companies that will support implementation of climate change projects and programs.

Session 2 Format

1. Each Private Sector exhibitor will be allotted an optional and introductory 2 minute “public announcement spot” to sell, announce, or introduce their climate relevance. Time limit will be strictly enforced, and is intended to be a preview or teaser of what is available at the display both area.
2. Each Private Sector exhibitor will be provided an exhibition space (1m table space) wherein they can entice Accredited Entities and Delivery Partners to learn more about their business and the opportunities it offers to climate change programs. This session will be an open “marketplace” style format, wherein Tradeshow participants can roam freely and at their leisure visiting booths that interest them. As a guide on what information to have ready at your booth:
   * Sell your climate change relevant products and services. How does what your business do enable and further facilitate Vanuatu’s ability to *adapt* to the changes/impacts of climate change? Does your business directly *mitigate* climate change by reducing greenhouse gases in any sector (energy, livestock emissions, land/forest/ocean degradation, transport, etc)?
   * Highlight specifically and with examples the potential different modalities your business could effectively use or receive climate finance besides grants (e.g. via loans or equity).
   * What Public-Private Partnership options could you envisage involving your business?
   * Can you set an ambitious goal or target for your business that would support national climate change and disaster priorities?

Segment 3: Accredited Entity & Readiness Delivery Partner Showcase Session 11:00 -12:30,

Segment 3 of the Trade-Show will give the floor to Accredited Entities to present their upcoming Vanuatu and Pacific project concepts and share examples of concrete actions and partnerships they are already undertaking or envisage in their programs.

Session 3 Format

1. Each Accredited Entity & Delivery Partner will be allowed a max 7 minute presentation in plenary style format with an allotted 3 minutes for questions. Projector will be provided if required, but all powerpoint slides should be kept engaging and with a minimum of dense text.
2. AEs & DPs should focus their presentations to the private sector audience, taking into account the following priority questions
   * Summarize your upcoming Vanuatu pipeline climate finance projects (including sector, timeline, finance volume, geographic focus, key partners, etc)
   * Have you already planned for Public-Private Partnership options in the projects?
   * What opportunities do you envisage (give specific examples) for directly involving or utilizing the goods and services of Vanuatu private sector?
   * Give contact information for further developing private sector cooperation.

Segment 4: Private Sector Participants, joined by climate finance Accredited Entities 13:30 -15:30

GCF Accredited Entities from around the Pacific will join private sector representatives in roundtable discussions seated at tables of 10. Looking at the proposed Vanuatu GCF Pipeline, participants will explore how concrete partnerships involving business can be forged, thereby accelerating progress towards achieving Vanuatu’s climate resilient and sustainable development agenda.

The event will conclude with a report -back plenary session where important elements of the roundtable discussions will be summarized, and new partnerships or commitments to action will be announced.

**Day 3: Private Sector Executive Committee   
meeting with Accredited Entities  
Le Lagon Resort, Port Vila, VANUATU   
 Friday 6 April 2018**

The Executive Committee of the VCCI Vanuatu Business Resilience Committee will utilize time on the third day to meet directly with the NDA and Accredited Entities to review outcomes from the tradeshow as well as develop concrete steps and actions to include into the workplans of VBRC and the NDA.

The format will be informal, but facilitated by the Pacific Islands Forum Secretariat. Space will be given for bilateral discussions as required.